



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

March 27, 2016

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$53,393	23
Platinum Producers (\$30,000 - \$50,000)			
Shackelford, Edward L.	The Assurance Group, Inc.	\$32,231	10
Lemar, Mike	Sunshine State Agency	\$30,344	11
Gold Producers (\$10,000 - \$30,000)			
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$25,764	4
Borosak, William J. Jr.	Secure Financial Group, LLC	\$25,703	6
AmeriLife		\$24,178	27
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$19,495	3
Hatton, Catherine E.	Long Island Insurance Solutions	\$18,105	20
Ahlbum, Tim	Health Coverage Solutions	\$17,447	5
Rosati, Lisa	Rosati Insurance Agency	\$14,892	3
Sachs, Kerry	Secure Retirement Solutions, Inc.	\$14,003	2
Schwartz, Scott J.	Insurance Protection Services	\$12,300	1
Concklin, Ron	Rosenberg-Concklin, Inc.	\$11,940	7
Wroblewski, Robert M.	SOS Insurance Group	\$11,508	6
Mednick, Scott E.	Professional Insurance Systems of Florida	\$11,043	4
Olguin, Loren A.	Olguin Insurance Agency	\$11,028	2
Abadjian, Pierre	Abadjian Insurance Group	\$10,512	3
Sweeney, Paul	Quality First Insurance Agency, Inc.	\$10,282	2
Silver Producers (\$5,000 - \$10,000)			
Schroeder, Shawn	Jack Schroeder & Associates, Inc.	\$8,737	5
ERIN Marketing, Inc.		\$7,656	1
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$7,548	1
Ray Kastl Insurance Inc.		\$7,151	1
Seiden, Julie	Seiden Insurance Agency	\$7,008	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$6,943	4
American Eagle Consultants, Inc.		\$6,632	6
Fatseas, Stefan J.	Fatseas Insurance Agency	\$6,120	1
Mann, Harvey S.	Mann Insurance Agency	\$6,120	1
Clark, John W.	Senior Solutions Insurance Agency	\$5,678	7
Diprima, Joseph S.	Diprima Insurance Services	\$5,568	1
Abbatiello, Vincent	Mainstay Retirement Solutions	\$5,004	2



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Bronze Producers (\$2,500 - \$5,000)

Centurion Agency, Ltd.		\$4,461	4
Atwood, Susan E.	Atwood & Associates Insurance Agency	\$3,852	1
Ulayyet, Fred M.	Ulayyet Insurance Agency	\$3,839	1
Ritter, Craig J.	Ritter Insurance Agency	\$3,776	2
Holve, Bernard B.	Holve Insurance Agency	\$3,756	1
Scott, Jerry	Scott Insurance Agency	\$3,600	1
Higgins, Suzanne M.	Atlantic Financial Group, LLC	\$3,588	1
Tomaka, Carolyn	Tomaka Insurance Agency	\$3,576	1
Futurity First Insurance Group, Inc.		\$3,312	2
Thiele, Robert E.	Thiele Insurance Agency	\$3,276	1
Eger, John	Eger Insurance Agency	\$3,192	1
Butler, Brian	Butler Insurance Agency	\$3,108	1
Fey, Robert	Fey Insurance Agency	\$3,059	1
Chacon, Cesar	The Insurance Hub	\$3,012	1
Maisonet, Joseph	Maisonet Insurance Agency	\$3,012	2
Maisto, Stephen	Senior Health Solutions	\$2,972	3
Rosen, David S.	Rosen Insurance Agency	\$2,928	1
Kornfeld, Linda R.	Kornfeld Insurance Agency	\$2,927	1
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$2,904	1
Hoyek, Tony N.	Hoyek Insurance Agency	\$2,868	1
Greenberg, Joshua K.	Greenberg Insurance Agency	\$2,844	1
Jetter, Art	Art Jetter & Company, Inc.	\$2,844	1
Reilly, Frank A.J.	Reilly Insurance Agency	\$2,844	1
Valery, Albert L.	Valery Insurance Agency	\$2,844	1
Wyllie, Charles W.	Wyllie Insurance Agency	\$2,784	1
Graham, Christopher N., CLU	Graham Financial Group, Inc.	\$2,711	1
Divine, Vlada	Divine Insurance Agency	\$2,676	1
Marrujo, Rosamaria	Marrujo Insurance Agency	\$2,605	3



Writing Agents

FOR THE WEEK ENDING

Combined Health/Life

March 27, 2016

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Gold Producers (\$10,000 - \$15,000)

Gilbert, Brian	\$14,351	Schwartz, Scott J.	\$12,300
Stevens, Ray	\$13,556	Savage, Gina	\$10,872
Rosati, Lisa	\$12,720	Sachs, Kerry	\$10,727

Silver Producers (\$5,000 - \$10,000)

Hargis, Mark D.	\$7,992	Borosak, William J. Jr.	\$6,287
Rush, Francine	\$7,824	Hanes, Darlene M.	\$6,120
Kitay, Laura A.	\$7,656	Diprima, Joseph S.	\$5,568
Sheldon, Paul, CLU, ChFC	\$7,548	Holzman, Robert	\$5,519
Kastl, Raymond L.	\$7,151	Gordon, Aaron	\$5,483
Delauter, Kenneth R. Jr.	\$7,055	Juzwa, Michael	\$5,160
Seiden, Julie	\$7,008	McKnight, Robert J.	\$5,087

Bronze Producers (\$2,500 - \$5,000)

Ranney, Eugene	\$4,656	Olguin, Loren A.	\$3,036
Moore, Daniel	\$4,644	Shusterman, Nathan	\$3,024
Chasko, John	\$4,308	Laughlin, James A.	\$3,012
Malooley, Michele A.	\$4,285	Concklin, Todd C.	\$2,976
Ahlbum, Tim	\$4,176	Rosen, David S.	\$2,928
Cortes, Julio C.	\$4,104	Kornfeld, Linda R.	\$2,927
Pittilla, Jack W.	\$3,971	Sperling, Philip S.	\$2,927
Shaw, Martin L. III	\$3,887	Ortez, Philip B. Jr.	\$2,904
Atwood, Susan E.	\$3,852	Hoyek, Tony N.	\$2,868
Ulayyet, Fred M.	\$3,839	Michaelson, Robert P.	\$2,846
Bono, Peter F.	\$3,839	Chevrier, Alain G.	\$2,844
Smith, James C.	\$3,768	Deross, William P.	\$2,844
Holeve, Bernard B.	\$3,756	Dewalt, Geri B.	\$2,844
Stevens, Jason	\$3,695	Gratzon, Peter	\$2,844
Richardson, James C.	\$3,600	Hooker, Thad N.	\$2,844
Higgins, Suzanne M.	\$3,588	Konz, Douglas J.	\$2,844
Tomaka, Carolyn	\$3,576	Miller, Phyllis D.	\$2,844
Mankiewicz, Joshua	\$3,480	Pekala, David C.	\$2,844
Aarons, Neill	\$3,396	Polanco, Robyn R.	\$2,844
Reyer, Jerome H.	\$3,396	Settle, Robert	\$2,844
Bahlkow, Valerie J.	\$3,360	Wyllie, Charles W.	\$2,784
Cooper, Bradley D.	\$3,348	Dettloff, Scott	\$2,759
Hogg, Harvey P.	\$3,276	Graham, Christopher C.	\$2,711
Richard, Paul	\$3,276	Strohm, Mark C.	\$2,688
Berkowitz, Barnett	\$3,272	Abadjian, Pierre	\$2,676
Marciano, Daniel K.	\$3,228	Branch, Beth	\$2,676
Sweeney, Alexander	\$3,227	Burke, April L.	\$2,676
Eger, John	\$3,192	Greer, Michael	\$2,676
Dicrisci, Carolyn	\$3,108	Hudson, Candyce A.	\$2,676
Clausen, Lynne	\$3,104	Quigg, Thomas L.	\$2,676
Hawker, Robert S.	\$3,084	Aboul-Hosn, Haitham M.	\$2,592
Fey, Robert	\$3,059	Brown, Christopher	\$2,592
Smith, Constance A.	\$3,059	Retek, Zev	\$2,520